

# TECGLASS

DIGITAL GLASS PRINTING BY FENZI GROUP

# Annual Review 2024



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# Tecglass Digital Printing by Fenzi Group

## End Year Review 2024.

The revolution introduced by digital printing technology on the flat glass industry has its own name in TECGLASS and this year has been a clear indicator of the continuous expansion and growth we are experiencing thanks to the trust of our customers.

With decades of background experience on glass business, a successful alliance with the FENZI GROUP and a clear commitment in the development of cutting-edge solutions, have consolidated us as a world leader supplier for digital printing applications for **Architecture, Automotive, Home Appliances & Commercial Refrigeration** business sectors.

Innovation, high technology, development and a constant approach to the customer to understand the needs of the industry, are the hallmarks of our company, exceeding during this 2024 and an international presence in over 80 countries.

As we wrap up 2024, we're excited to reflect on another successful year for **Tecglass Digital Printing by Fenzi Group**. This year has been a remarkable journey filled with growth, innovation, and accomplishments. We are proud of the strides we've made in advancing our mission and serving our customers.

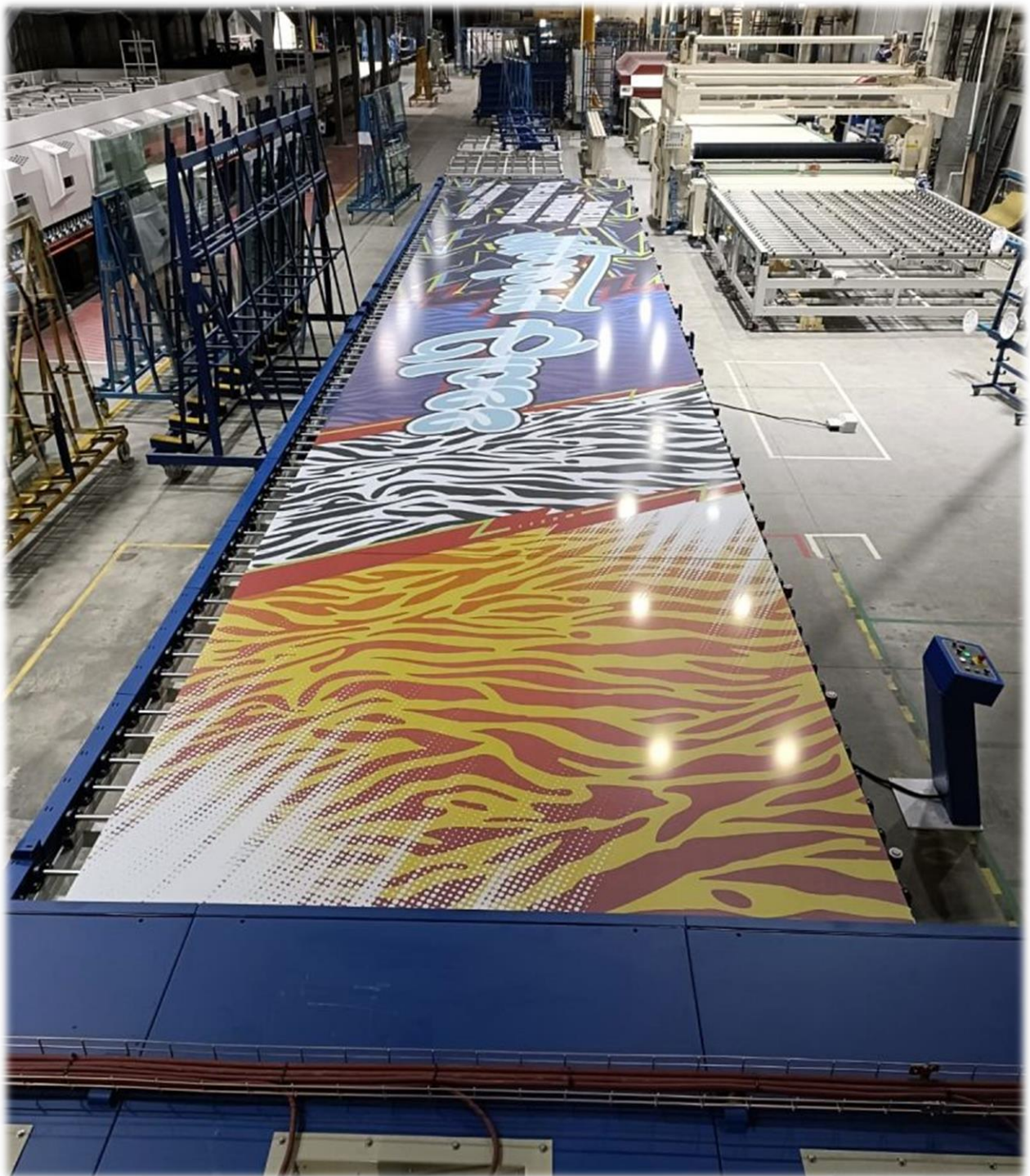




## Team Milestones: 18 meters digitally printed glass.

Within this 2024 we have reached a unique milestone within the company, of which we are truly proud due to its uniqueness and exceptionality. We have manufactured a digital project with printing capacity **for jumbo glass of stratospheric dimensions: 3.300 mm wide x 18.000 mm length.**

We share with you a photo during the acceptance tests of this digital line at the customer factory, since it is not every day that you see a 18 meters glass printed with digital technology.





# Company Open House 2024: Building connections and showcasing innovation.

Hosting an "Open House" has become a common event for TECGLASS as a powerful way to build connections with current and potential clients, employees, and partners. It offers a unique opportunity for businesses to showcase our products, services, and culture while creating an open environment for networking and collaboration. Another year, our edition has been a success among the different visitors and existing customers, being able to see more closely all the manufacturing processes, both machinery and ceramic inks, as well as attending training talks of great value.



# Factory expansion for the JETVER INKS manufacturing.

The ground breaking and foundation work on the back of our new building has been completed during this exciting 2024 and everything is ready to project a new extension.

This expansion will provide TECGLASS with an **additional 4.000 useful square meters** which will be dedicated to the expansion, improvement and optimization of our facilities for the manufacture of the full range of **Jetver ceramic inks** we supply for our digital printing technology.

A really necessary extension, that will bring us greater production capacity to keep up with an increasingly demanding market.

The manufacture of Jetver ceramic inks and its continuous innovation and development for new applications and market demands, has been a fundamental pillar in the concept of our business and approach to the customer, taking an absolutely relevant role and ensuring a perfect operation and balance between ink and machine.





# Launching of the digital printer model Vitro-Jet MC Type.

2024 was the year of the launch of the **digital printer concept** , the **Vitro-Jet MC Type**.

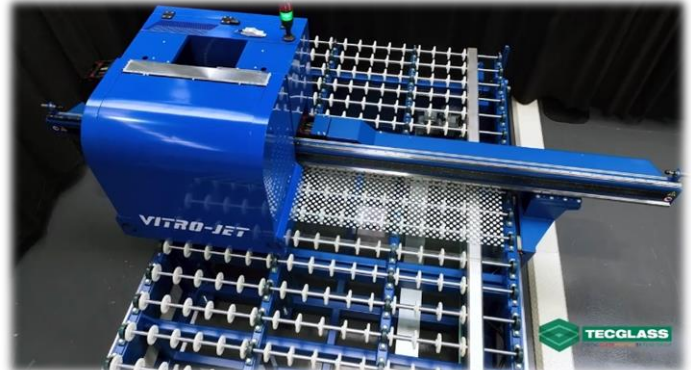
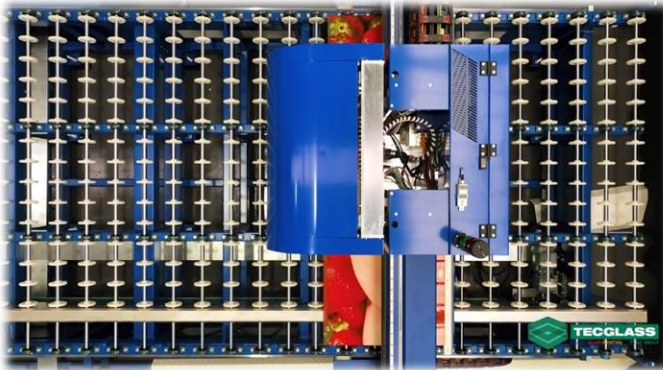
Conceived, engineered and powered as the little sister of our iconic "FC model", this new printer is born as a competitive machine for the architectural sector delivering industrial production capabilities.

Vitro-Jet MC Type features a compact design with all the high-tech features of our technological concept, including the full multicolor option, extra channels available, high flow patented recirculation system and simultaneous dry technology integrated; enabling you to perform any type of printing jobs.

A digital printer designed for industrial production with relevant volumes, which can go up to 12 double print-heads ( 24 singles) , fully automated and allowing its use as "stand-alone" solution, or its integration into a Turn-key complete digital printing line, both upstream and downstream.

The perfect choice to make the leap into digital ! You can see the machine in action in the following link:

<https://youtu.be/iJCmaxPa-XM?si=8uxLT9HYoqGF-y9G>



# Strengthening of our sales and sales network: strategic partnerships.



Strategic partnerships and commercial expansion through business units established in origin countries, are critical for the growth, competitiveness, and sustainability of businesses and organizations. These alliances enable partners to leverage each other's strengths, resources, and expertise to achieve common goals and enhance overall performance.

This year 2024, from Tecglass we have followed our roadmap of international expansion, strengthening our position in different markets either through representation agreements of our technology, or through the establishment of our own business units that allow us to provide a better after-sales service to all our customers.

As fundamental achievements in this aspect during this 2024 we would like to highlight the representation agreements established with the following companies for the promotion and support of our digital printing technology in the following countries:

## New distributor in Germany



Glastechnik Holger Kramp GmbH  
Albert-Einstein-Strasse 18 23617,  
Germany

**Mr. Laurin Weidner**

[laurin.weidner@glastechnik.com](mailto:laurin.weidner@glastechnik.com)

Phone: +49451499690 or Mobile: +491736276918  
[www.glastechnik.com](http://www.glastechnik.com)



## New distributor in Australia



GLASSCORP LTD  
124 Bush Road - North Harbour Industrial Estate  
632, Albany- New Zealand

**Mr. Timothy Stokes**

[timothy.stokes@glasscorp.co.nz](mailto:timothy.stokes@glasscorp.co.nz)

Phone: +64021821860

Fax: +094156339

<https://glasscorpaustralia.com.au/>



## New distributor in Peru & Bolivia



MaqVid  
Av. Roosevelt 300,  
Lima, Peru

**Mr. Patrick Manning**

[patrickmanning@maqvid.com](mailto:patrickmanning@maqvid.com)

Phone: +51 991 896 640

<https://maqvid.com/>





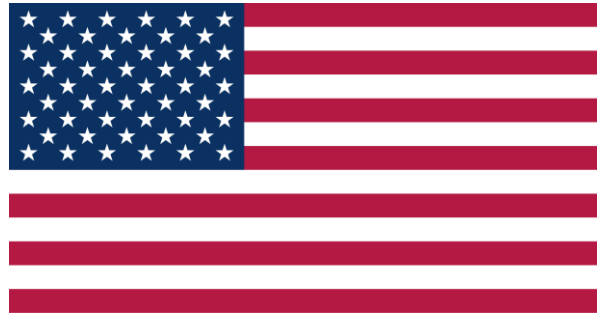
# Global expansion: Establishment of a business unit in USA.

Another milestone of high relevance has been **the implementation of our own business unit in the United States** to reinforce our position in a market of vital importance as NA is for TECGLASS. This strategic move marks a significant milestone in our global expansion efforts and reaffirms our commitment to serving our customers and partners in the North American market.

The new organizational structure for the NA market adopted by Tecglass, following our commitment to continuously improving our services and offerings to meet the evolving needs of our valued customers, it is under operation effective from 1st March 2024, headquarter at:

**FENZI AGT USA LLC**  
**498 Acorn Lane**  
**Downingtown, PA 19335**  
**USA**

Following the recent incorporation to the **Fenzi Group of AGT Advanced Glass Technologies** - a global provider of special glass enamels and precious metal pastes - we implemented a business unit headquartered in the existing facilities of AGT, **in Downingtown (PA)**. This new step in our strategical expansion will allow us to be directly operating and servicing all customers from the location aforementioned, supplying our complete range of ceramic inks, consumables and spare parts directly from the North American territory, giving a qualitative leap in our service commitment to our customers.





# Trade Fairs and Events

This year has been in particular a highly productive and insightful journey as we participated in an important range of trade fairs across different countries. Our team had the opportunity to showcase our latest trends in digital printing technology, identifying several new market opportunities, strengthening our position and relationships as world leader supplier of complete **Turn-Key Solution** and reaffirming the growing demand for digital printing technology around the globe.

We would like to make an especial mention to this past 2024 Glasstec edition, hold from 22-25 October at Düsseldorf Exhibition Centre, where we will have an impressive set-up with **a complete digital line of Vitro-Jet FS Type for maximum glass size 2.500 x 4.500 mm** intended for architectural applications and a **Single Pass Evolution digital printer** for automotive applications on display, both of them performing constant demonstrations during the 4 days of the event.

Here is a summary of the events we attended during this intense 2024:

- "FORO FACHADAS INTERNATIONAL 2024 – [Mexico City – Mexico ]
- "CHINA GLASS EXPO" - [Shanghai – China ]
- "WINDOOREX 2024" - [Cairo – Egypt ]
- "GLASS & ALUMINUM + WINDOOREX SAUDI ARABIA " - [Riyadh – Saudi Arabia ]
- "GLASS SOUTH AMERICA 2024" - [Sao Paulo – Brasil ]
- "GLASS BUILD AMERICA" - [Dallas – USA ]
- "GLASSTEC INTERNATIONAL" - [Düsseldorf - Germany ]
- "EURASIA GLASS FAIR" - [Istanbul – Turkey ]
- "GLASSTEC ASIA" - [Ho Chi Minh City- Vietnam ]





# New Alliances and Partnerships

There are no words that can describe the enormous gratitude we have for each and every one of our new partners, for their undisputed confidence in our company and digital printing technology, for the wide variety of new projects that we have formalized throughout this intense year, placing us again as a reference in the manufacture of turnkey solutions, whatever the sector of application is: architecture, automotive, refrigeration or home appliances.

Below you may see a small selection of customers who have opted to incorporate Tecglass technology to their processes. Thanks to all of them ! Go Digital !



Precision Glass Industries



Alfatech Premium Aluminium



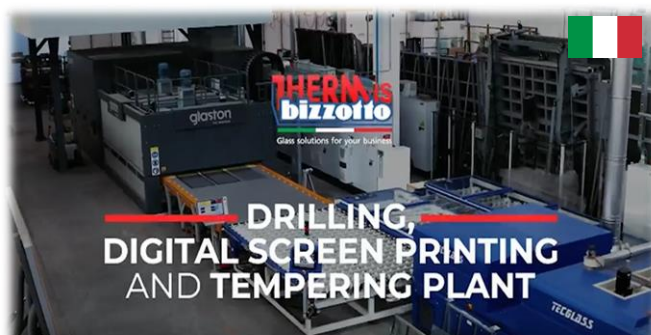
Standard Bent Glass



Kalciyan Industria del vidrio



Apple Glass Peruana



**DRILLING,  
DIGITAL SCREEN PRINTING  
AND TEMPERING PLANT**

Thermis Bizzotto (second printing system)



# Looking Ahead to 2025



As we move into 2025, we're excited about the opportunities that lie ahead. Our priorities for the coming year include:

- Innovation and optimization of our digital printing technology and applications for the vast range of our JETVER CERAMIC inks , which will provide even greater value to our customers.
- Further Expansion within our growth strategy, strengthening our position in the most relevant and new markets and increasing our global reach.
- Continued focus on customer, understanding the needs of the market and providing innovative, cutting-edge solutions adapted to their demands.

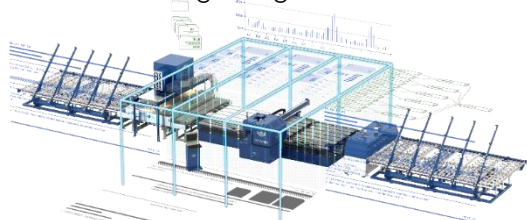
We would like to express our gratitude to our dedicated employees, partners, and customers for their unwavering support throughout this year. Together, we've made significant strides toward our vision, and we look forward to even greater achievements in the coming year.

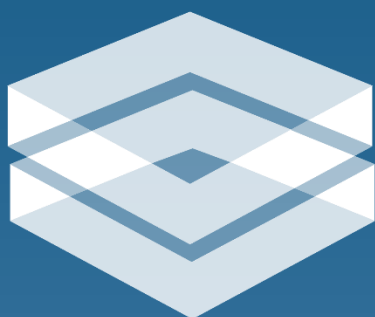
Thank you for being a part of our journey in 2024 !

Sincerely,

**TECGLASS DIGITAL PRINTING BY FENZI GROUP**

[www.tecglassdigital.com](http://www.tecglassdigital.com)





# **TECGLASS**

DIGITAL GLASS PRINTING BY FENZI GROUP

# Go Digital !

